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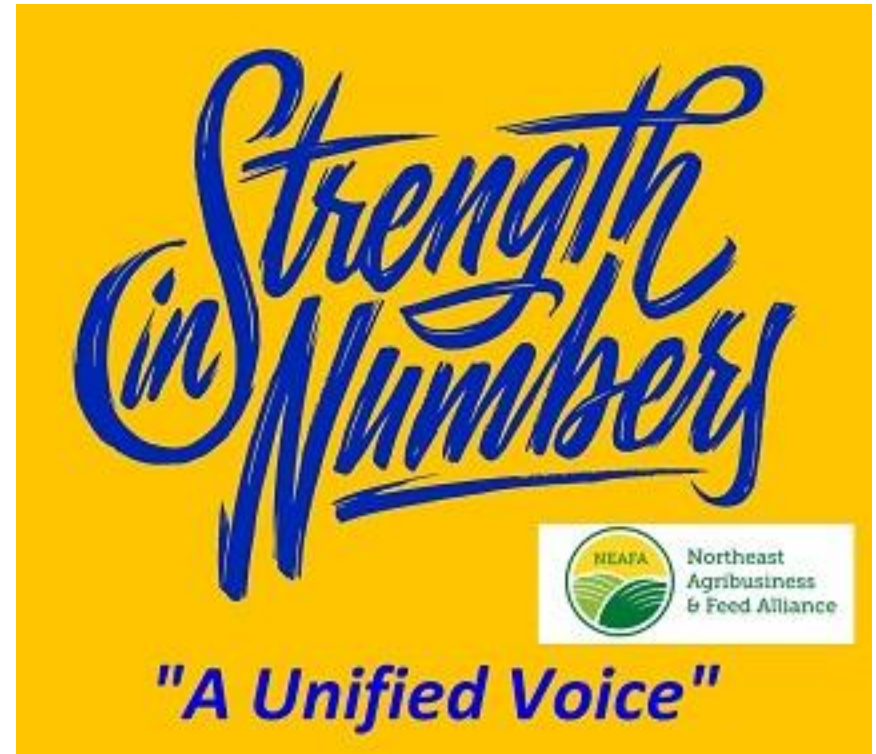
Platinum Level



Gold Level



Silver Level



NEAFA Annual Meeting and Forum

June 22-23, 2022

Turning Stone
RESORT | CASINO

Agenda

Wednesday, June 22, 2022

1:00 pm

Registration & Exhibitor Setup

5:30 – 7:00 pm

Welcome Reception
Event Center Atrium

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7:00 pm

Dinner on Your Own

Thursday, June 23, 2022

7:30 am

Breakfast with Exhibitors
Event Center Atrium

Sponsored by:

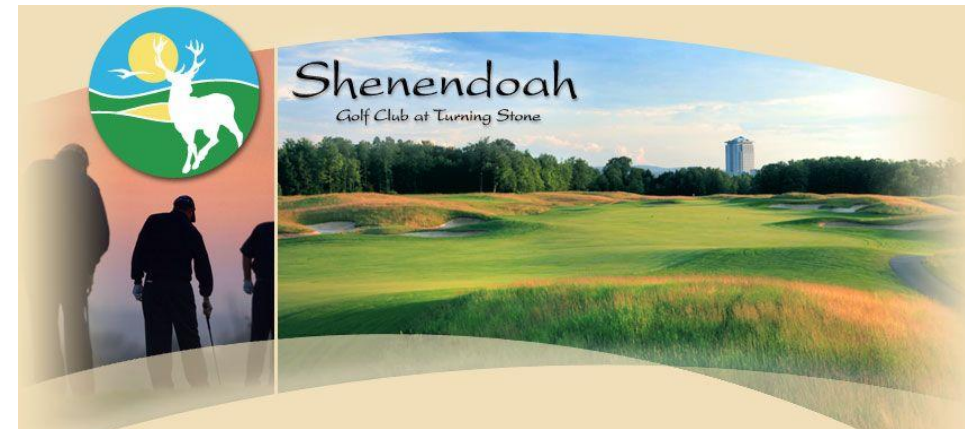
Lallemand Animal Nutrition *and* Milk Specialties Global

8:15 am

Early Bird Raffle & Annual Meeting
Cypress C-D-E

Sponsored by:

Balchem Corporation *and* Diamond V Mills, Inc.



2022 NEAFA GOLF FOR GOOD WORKS TOURNAMENT
June 24, 2022

6:00 am **Golf Tournament Breakfast & Registration**

7:30 am **Shotgun Start**

1:00 pm **Tournament Awards Luncheon**
Shenendoah Clubhouse

Sponsored by:

Hole in One Sponsors



Eagle Sponsor



Golf Balls for each player provided by:



Individual Hole Sponsors

Afgritech, LLC/Amino-Max –Balchem Corporation –
Buffalo Molasses, LLC – Cargill – Central New York Feeds, Inc. –
Co-operative Feed Dealers, Inc. EMM Sales & Service
Inc./Walinga, Inc. – Gannon Associates – Global Agri-Trade
Corporation – Gold Star Feed and Grain – Lutz Feed – Mercer
Milling Company - Micronutrients – NBT Bank – Papillon
Agricultural Company – Perdue Animal Nutrition, Inc. –
Western New York Energy, LLC

David Kuehnel, PAS

MC & Keynote Speaker

Rule of Three Solutions, LLC

Dave Kuehnel's farming experience started early on his family's diversified farm operation in eastern Wisconsin.

Growing up in a large multi-racial, multi-ethnic family prepared Dave for working across many different cultures and formed the foundation for appreciating cultural differences and wanting to improve lives by helping to produce more and better food for people around the world.

Following graduation from the University of Wisconsin-Madison, he made dairy and young animal nutrition and management his career for the next 40 years.

Leveraging his love for opening doors and opening minds, Dave successfully grew the young animal nutrition business for a Fortune 200 company before launching his own international business development consulting company in 2019. Today, he is a global keynote speaker and helps companies solve interesting problems, discover solutions, and improve productivity of animals and people



9:30 am

Annual Forum

MC: David Kuehnel, PAS – Rule of Three Solutions, LLC

Cypress C-D-E

Sponsored by:



9:40 am

Update on Northeast Dairy Economy

Chris Wolf, Ph.D.

Cornell University

Sponsored by:



10:30 am

Future of Feed Mill Manufacturing

Charles Stark, Ph.D.

Kansas State University

Sponsored by:



11:15 am

Break with Exhibitors

Event Center Atrium

Sponsored by:

Alltech, Inc. – Denkavit USA – Jefe Nutrition, Inc. – Kemin Animal Nutrition & Health – Micronutrients – Opportune Ingredients LLC – Phileo by Lesaffre & Western New York Energy, LLC



Chris Wolf, Ph.D.

Professor of Agricultural Management and Policy, Cornell University

Christopher Wolf is the E.V. Baker Professor of Agricultural Economics in the Dyson School of Applied Economics and Management at Cornell University. He conducts research, extension and teaching focusing on dairy markets and policy, farm business management, risk management, and farm animal welfare. He joined the

faculty at Cornell in the summer of 2019 after 21 years at Michigan State University.

Charles Stark, Ph.D.

Kansas State University

Dr. Charles Stark is the Jim and Carol Brown Professor in Feed Technology at Kansas State University.

Dr. Stark received his degrees in animal sciences (F.S.) and grain science (M.S., Ph.D.) at Kansas State University. Before joining K-State, he was an assistant professor in the Prestage Department of Poultry Science at North Carolina State University for seven years. Dr. Stark also spent 12 years in the animal feed industry with responsibilities in feed manufacturing, quality assurance, and plant operations.



3:30 pm

Adjourn/Networking

2022 Annual Meeting & Forum

Speaker Gifts

Sponsored by:

**Global Agri-Trade Corporation
and NBT Bank, N.A.**

5:00 – 6:30 pm

President's/Golf for Good Works Reception

Shenendoah Golf Course

Club House Patio

Dinner on Your Own

**Please take a moment to complete NEAFA's
Annual Meeting Evaluation.**

Your responses and input matter to us!



Meet Your Panel Presenters:



Mike Van Amburgh, Ph.D. - Moderator

Professor – Department of Animal Science
And a Stephen H. Weiss Presidential Fellow
Cornell University

Panelists:



Greg Porter

Porterdale Farms

Greg Porter from Porterdale Farms in Adams Center NY is in a partnership with his wife Lisa, father David, and cousin Stephen. They currently milk 2,000 cows, and raise all their own youngstock and forages. In addition, they raise approximately 30-50% of the required corn grain. Milk is marketed thru Agrimark and DFA co-ops. Greg currently serves as a Director of NEDPA and member of Agrimark Resolutions Committee.



Scott Lackey

Sugar Branch Farms

Scott Lackey is a partner in Sugar Branch Farms located in Troy, Pennsylvania. He is in a 3-way partnership with his father in law and brother in law, and is responsible for the management of the 1,100 head of milking Jerseys and their company's employees.



Sarah Head

Holtz Nelson Dairy Consultants, LLC

Sarah Head has been working for Holtz Nelson Dairy Consulting for the last 18 years and has been doing nutrition work for over 20 years. After graduating from Cornell, she worked for an independent nutrition consultant, and is co-owner of New Hope View Farm, LLC, where they milk over 1,300 cows. She manages the cows and the employee side of the business.



Mark Mapstone

VP & Business Consultant - Farm Credit East

Mark Mapstone is a 20-year Farm Business & Retail Business Consultant with Farm Credit East. His regular client base represents over 50,000 dairy cows in the northeast, as well as other agricultural operations. Mark grew up on a 70-cow dairy operation and attending SUNY Cobleskill and Cornell University where he majored in Animal Science and minored in Ag Economics.

11:30 am

AFIA Update

Constance Cullman, President & CEO
American Feed Industry Association

Cypress C-D-E



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FARM CREDIT EAST

12:30 pm

Awards Luncheon

Event Center Atrium

Distinguished Service Award Presentation
to 2022 Recipient – Rick Zimmerman

Recognition of New & Retiring
Board Members

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Keynote Speaker:
David Kuehnel, PAS

Rule of Three Solutions, LLC

"Strength in Numbers Starts with the Power of ONE"

Sponsored by:



2:00 pm

Panel Discussion: Managing Limited Milk Production on Farm
Cypress C-D-E

Moderators:

Mike Van Amburgh, Ph.D. – Cornell University

Panelists:

Greg Porter – Porterdale Farms

Scott Lackey – Sugar Branch Farms

Sarah Head – Holtz Nelson Dairy Consultants, LLC

Mark Mapstone – Farm Credit East

Constance Cullman

President & CEO

*American Feed Industry Association
(AFIA)*



Constance Cullman is the American Feed Industry Association's president and CEO. She also serves as the president of AFIA's public charity the Institute for Feed Education and Research and represents AFIA on international issues, including serving on the International Feed Industry Federation's board of directors and executive committee, as well as the Global Feed LCA Institute's board of directors.

Cullman previously served as the President and CEO of Farm Foundation. Prior to that role, she served as the U.S. government affairs leader for Dow AgroSciences; senior director of regulatory, technical and international affairs at the Corn Refiners Association; associate administrator for the U.S. Department of Agriculture's Foreign Agricultural Service; vice president of agricultural ecology at the Ohio Farm Bureau Federation; and extension associate at The Ohio State University College of Food, Agricultural and Environmental Sciences.

Cullman has a bachelor's degree in agricultural economics and a master's degree in agricultural economics with an emphasis on international trade and agricultural policy from The Ohio State University. She hails from Marysville, Ohio, where her family owned and operated a cow/calf farm.

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